

João Fraga de Castro
& Associados

A P O R T | ADVOGADOS
PORTUGUESES
EM CONSÓRCIO

OUR STORY

Our office was born with a vocation to:

Advising exporting companies in the northern part of the country where most of the companies are concentrated.

Advising companies connected to the world via exports, relocation of their productions in countries as far away as Brazil, Argentina, Morocco, Tunisia, Turkey, or even China.

Since 1995 we have adapted to the markets where our customers work, inspiring us to constantly adapt:

To questions of interculturality,

To issues related to the harmonization and perception of all kinds of mechanisms, be they legal, administrative, or regulatory,

This allows the whole process of exporting or setting up in another country to represent the least possible risk, making the operation much more predictable and pleasant.

We have accompanied and currently continue to develop this activity a whole set of large Portuguese companies that have relocated their production and other foreign companies that saw in Portugal an opportunity to work in Portugal and in the European Union.

We live and coexist with the permanent need for adaptation, training, and insertion of all team members regarding all the different countries where our clients have developed their activity.

IN ONE WORD: We decode the problems and integrate solutions for people and organizations.

Main partner João Fraga de Castro has a background closely linked to the export sector, namely companies connected to Renewable Energies, Circular Economy, Metallurgy and Electronics, as well as the Textile and Clothing Industries, which represent about 7000 million Euros of Exports.

SCOPE OF OUR TASKS WITH OUR CUSTOMERS

Our Intervention is:

Giving fast, effective and

With full cost reporting,

Providing all the necessary tools that a foreign company as well as its staff and employees may need to start their activities in Portugal.

Comparative/International Tax Study and Evaluation, analyzing the application of the Agreements for the Elimination of Double Taxation of Income (OECD Model),

Evaluation and quantification of the Customs Tariff applicable to the countries in question,


Advice and choice of Accountants and Auditors, from the very first moment.

Creation of Digital Platforms, which allow rapid communication, and harmonization of technical concepts between the different Technicians and Legal Orders involved.

Obtaining all Tax and Social Security Documents for the Directors who want to work in Portugal.

Obtaining all the administrative, financial, and industrial Licenses and Permits that are necessary for the development of the company's activity.

Assistance in the complex processes that have to do with opening bank accounts as well as support and definition of the best procedures for international banking.

A background image showing a business meeting with several people in suits sitting around a table, looking at documents and laptops. The image is semi-transparent and overlaid with a dark red geometric shape in the top right corner.

Creation of agile mechanisms for signature of documents by parent companies that have to report to Supervisory entities in the countries of origin.

Evaluation of the needs of the Regulator, in the Company's Country of origin.

Creation of transparency mechanisms at the level of the Tax and Customs Authority, as well as at the level of Social Security, in the relations with the Administration and the technical staff that will be placed in Portugal.

Active search for support from the government and public institutes to subsidize or grant subsidized interest rates for job creation or direct investment in productive structures.

Interaction with the existing chambers of commerce in each country as well as with the foreign investment agencies either through the Portuguese agency AICEP, or through other local entities such as KOTRA, in South Korea, and its Delegations.

In recent times, we have had an effective and progressively larger presence in the Southwest Asian market, with special relevance for the South Korean Japanese market, representing in Portugal companies owned by one of the largest South Korean textile companies with a global dimension, listed on the Seoul Stock Exchange.

This last insertion has meant a great effort to adapt to an extremely rich reality such as South Korean society, having provided us with an extremely enriching global immersion that has passed through gastronomy, filmography, and health trips in order to find the right sense of the best collaboration between our office and our clients in this geography.

OUR PARTNERS

We have a close partnership with different entities, from academia to industry representatives, where we provide our advisory work with special emphasis on the following:



Associação
Têxtil e Vestuário
de Portugal



Associação Portuguesa dos Industriais de Calçado,
Componentes e Artigos de Pele e seus Sucedâneos








O apoio às empresas junto de si



Centro de Formação Profissional
da Indústria Têxtil, Vestuário,
Confecção e Lanifícios



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